

IMMEDIATE RELEASE

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D Thomas + Associates Celebrates 50th Anniversary

Company milestone highlights the strong partnerships created over the decades.

KANSAS CITY, MISSOURI — D Thomas + Associates is proud to be celebrating 50 years in business, an accomplishment the company credits to its commitment to creating long-lasting partnerships and ability to deliver innovative solutions to packaging challenges. The multigenerational business is not resting on the laurels of this impressive accomplishment, however, as D Thomas is poised to continue building its business for the next 50 years.

Chairman Brad Burris credits D Thomas + Associates' success to their skill at creating and maintaining relationships, as well as their technical expertise and marketplace experience. "We spend time with people, and it's those connections that have built and maintained so many long-term associations," he says. "It's the collective intelligence of the group that makes a relationship with D Thomas important and successful."

Establishing bonds is essential, but D Thomas + Associates couldn't maintain the business for 50 years without backing those relationships up with technical know-how. From manufacturing expertise to proficient inventory control systems, from proactively recommending solutions to crisis management when needed, D Thomas is always focused on matching the right product, with the right package, at the right time, for the right price.

The company started out brokering ingredients to the baking industry. It was at the time that plastic-based packaging materials were being developed, and the manufacturers of those materials engaged D Thomas to assist with introductions to the baking industry. This led to DTA becoming an expert in packaging materials. Since the founding in 1973, by Daniel Thomas Hogerty II, D Thomas + Associates has fulfilled its promise to represent fairly both the seller and the

buyer in a dynamic marketplace, while adhering to a rigid code of ethics that emphasizes honesty, integrity and the nurturing of long-term partnerships with suppliers and customers. Hogerty was joined in 1975 by Jim Lynch, a former hall of fame football player for Notre Dame and the Kansas City Chiefs, who passed away last year. Despite the loss of several of DTA's original key players, the legacy they instilled lives on today.

Today, D Thomas makes valuable contributions with all of the companies it does business with thanks to the team's extensive experience and strong relationships that turns the customer and supplier experience from good to great. By working with the company's proven manufacturing principles, they are able to concept, develop and implement innovative packaging solutions for clients that save customers money and improve performance.

Even as technology has offered improvements in packaging, D Thomas + Associates understands it's still a relationship business above all else. Burris concludes, "Our reputation is everything to us. Without it we wouldn't have lasted five years, much less 50. Coupled with our experience, technical innovations and firm belief to fairly represent the buyer and the seller, it is what will keep us going for another 50 years."

ABOUT D THOMAS + ASSOCIATES

Since 1973, D Thomas + Associates has delivered customer-driven sales, service and support on behalf of a diverse group of best-in-class packaging manufacturers. We believe in the power of strong and dependable relationships and that our team's collective intelligence adds value by creating innovative solutions for our clients. For more information about the packaging solutions D Thomas + Associates offers, visit www.dthos.com.

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